

Payr Advisors



Leading Negotiators in Healthcare

Optimizing reimbursement for providers all across the US!

We are PayrAdvisors



A Boutique Healthcare Consultancy



With deep expertise, connections and negotiating abilities!

Incredible Results!



Proven model to **significantly** increase contracted rates



8,000+ payer agreements negotiated!



7-12x Average ROI

Clients we represent!

We represent numerous industries within Healthcare



Private Equity Firms



Hospitals & Health Systems



Physician Groups



Ancillary & Facilities



Trusted by Providers

Better relationships, better value – higher return on your investment!

25,000+

Payer Relationships

9-15x ROI

Creating immense value!

50-80% less

Compared to major competitors!



Why are healthcare providers **struggling**?



Declining Reimbursement, Rising Costs

Why?

- > **Lack of market insight** to payer rates
- > **Missing data & contracts** that compromise practice insight on current rates, re-negotiation abilities, etc.
- > **Lack of internal resources** that understand negotiations, payer language and reimbursement structures

How we help optimize your revenue!

Negotiating stronger, faster and beating the competition

Perform diligence of existing payer contracts & fee schedules



Compare the current practice metrics against the market



Determine practice specific negotiation strategy



Define and determine areas for improvement and opportunity for leverage



Utilize that leverage in the negotiation process



Improve reimbursement & reduce administrative burden



This results in...



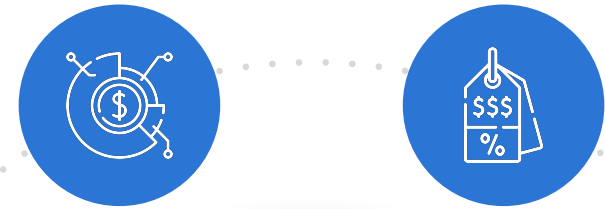
Increased practice revenues



Ability to hire & retain quality staff that result in better patient outcomes & quality data



Reduces administrative difficulties that result in burnout and decreased productivity



Payer Negotiation & Strategy

Pricing & Benchmarks



Our Core Capabilities



Debt & A/R Recovery

Credentialing & Payer Enrollment Services



Data Analytics

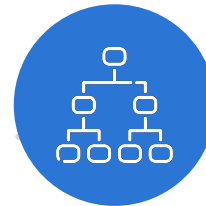


Procurement Negotiation & Strategy

Contract Management



Superior Relationship Management



What are payers... paying your competitors?

Through pricing transparency, we can tell you how you are being paid against the market....

How do you compare against your peers?

Evaluate your data by –

- > Specialty
- > Geography
- > CPT code
- > Payer & Product Type
- > Tax ID & NPI specific

PAYER ALLOWED RATES BY MARKET & SPECIALTY

Produced for DUC TRAN, TX

NPI: 1659477420

Neurology Physician

99215

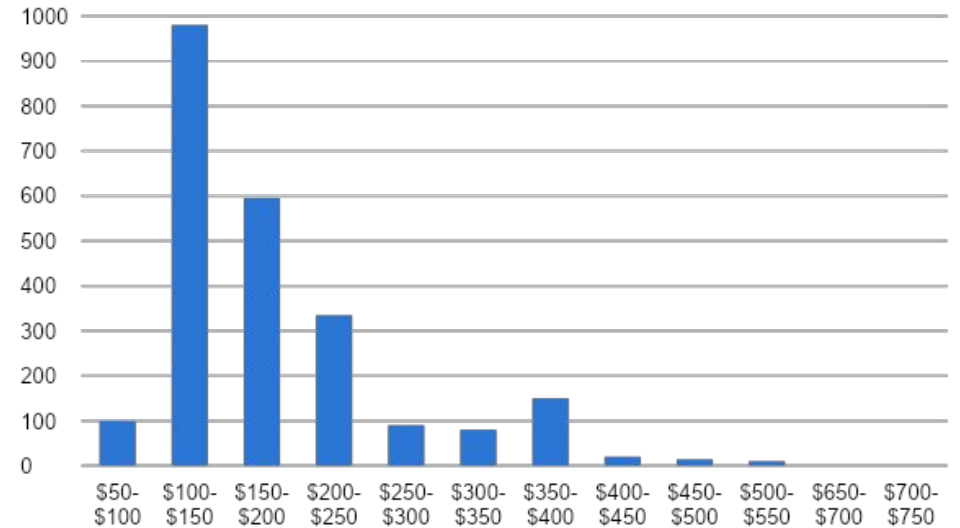
Office other outpatient visit for the evaluation and management of an established patient which requires a medically appropriate history and/or ex...

\$171.95
Your price*

\$179.08
Average Price

\$744.61
Highest Price

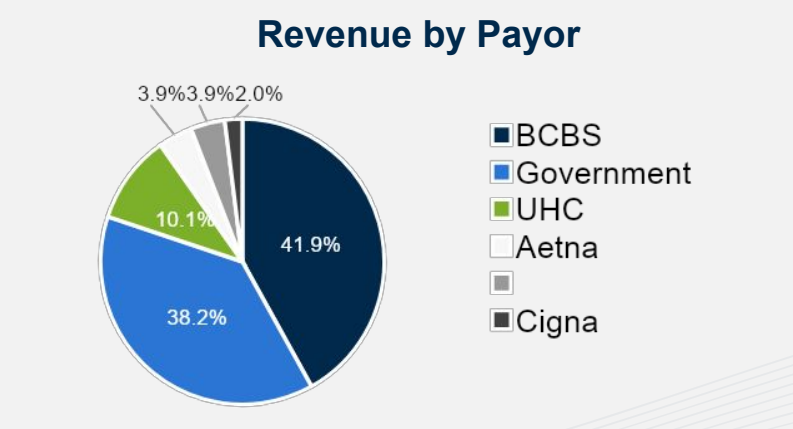
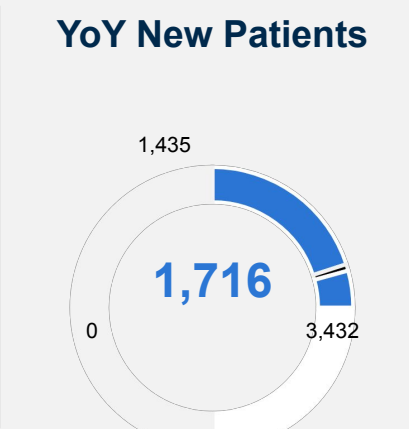
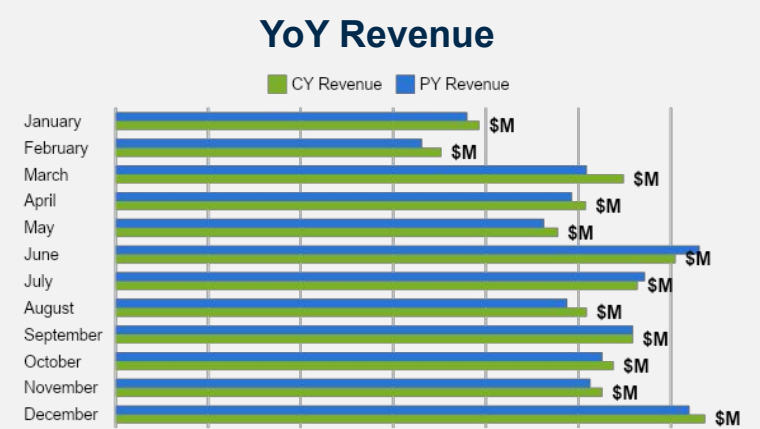
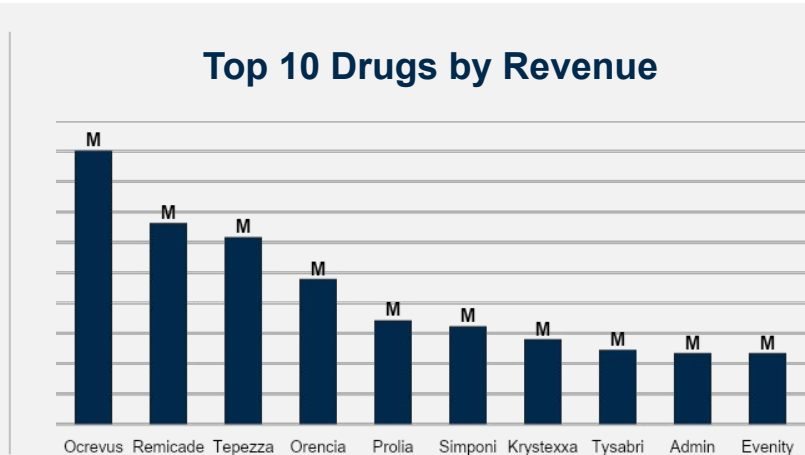
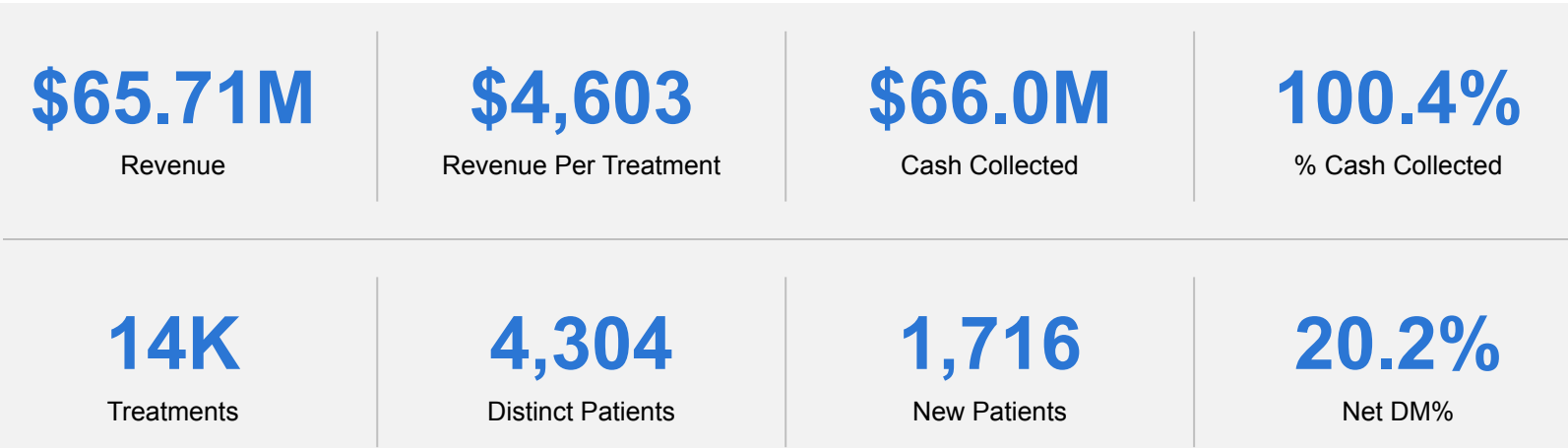
Reimbursement of E&M - 99215



Rank	Provider Display Name	Price
1	John De Groot	744.609985352
2	Robert Knowlton	744.609985352
3	John De Groot	670.140014648

We build custom dashboards & more!

Taking your data and turning them into live, functional reports with the click of a button...



Our Firm's Distinct Difference

We position you for optimized reimbursement!



We understand your competition

- > Academic Medical Centers
- > Health Systems
- > Cost of care Strategy
- > Networks, ex. Multispecialty, Integrators
- > Independents: Medical vs Med/Surg
- > Site of care initiatives



We articulate the value of OUR clients!

- > Clinical capabilities HCC & RAF scores
- > Scope and Breadth and Volume of Referral Sources
- > Therapeutic Infrastructure: Array, Refrigeration, Protocols, Model of Care
- > Clinical Trials Access for Patients and Health Plan Value
- > Diagnostic, Medical and Surgical Services Provided

**How our
engagements drive
value!**

Lower costs than major competitors to the tune of 50-80%

Preparing for an exit? Our services are an add back that help companies sell for higher valuations

Lower costs, higher valuations = better returns to equity share holders!

Expectations & timelines for an engagement...



Engagements: Minimum 6 months to 1 Year+



 Payr
Advisors

Thank you.



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www.PayrAdvisors.com